

Location Provider Concerns

- Making LBS a reality
- Emergency/E911 less of a driver
- Location usage
 - Killer applications
 - Integral part of daily device usage
- Device sales
- · Location revenue





What's Changed?

Military



Industrial / Commercial



Cars / PNDs

 Vehicle Navigation single use case



Mobile consumer devices

- Varied use cases
- · Varied environments

- Device independence
- Non-carrier deployments
- Application variety
- iPhone 2.0



Q

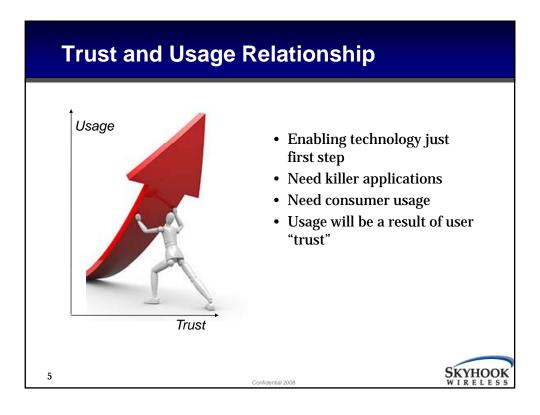
onfidential 2008

What is Consumer Location?

- Challenging scenarios
 - · Majority of time indoors
 - · Dense population centers
 - · Difficult form factors
 - Power issues dominate (voice priority)
- High expectations
 - · Location everywhere
 - · Consistent level of high accuracy
 - · Fast response times

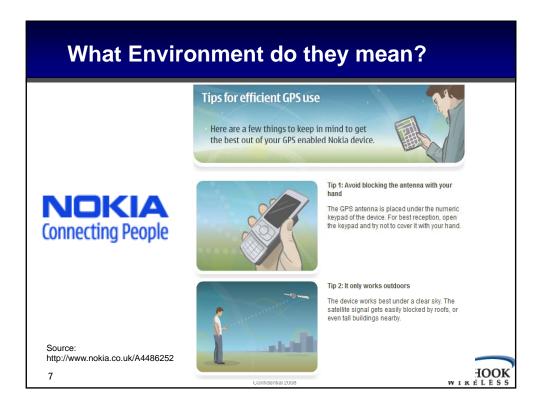


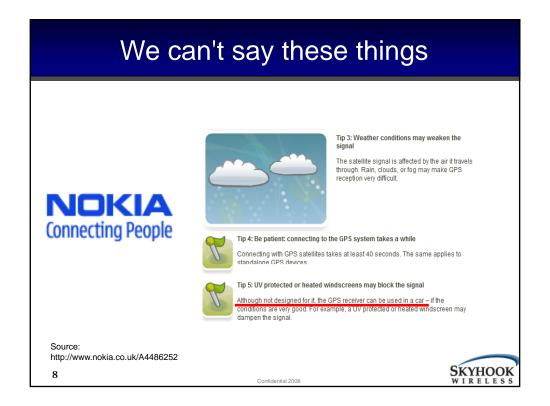














Tech Support Can't Fib

Garmin Online Tech Support

Question: Why is my unit not acquiring satellites?

Answer

- Make sure that it is outside with a clear view of the sky.
- Be sure you are not moving while it is trying to acquiring.

TomTom Online Tech Support

Topic: Finding a GPS signal

In the following cases it can take up to 5 minutes to find your current position:

- 1. You start your TomTom device or GPS receiver for the first time.
- 2. You start your TomTom device or GPS receiver after it not being used for a lengthy time
- 3. You start your TomTom device or GPS receiver after it has been relocated without using it (e.g. after travelling by plane or train).
- If it takes longer than 5 minutes, make sure that you are in an open place without tall buildings or trees around you.

SKYHOOK WIRELESS

Confidential 2





9

11





SKYHOOK



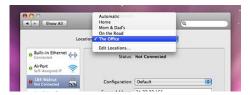








Profiles and Preferences



- * Set the system location
- * Set the system volume
- * Set the display brightness
- * Change Mail Settings
- * Launch an application or run a script
- * Change the default printer
- * Set screensaver settings
- * Enable or disable Bluetooth
- * Change desktop picture
- * Change time zone

- Location alters system preferences
- Location challenges
 - Laptop not handheld
 - Time to fix
 - Little movement, but frequent checks
 - Indoor environments



15

onfidential 2008

Hybrid Location is Mandatory

- Must anticipate consumer use cases and expectations
- Signals of opportunity
- True hybrid positioning not multi-mode
- Target 100% availability, high accuracy, immediate response
- Optimize power, bandwidth and use case





